



THE MASTER OF ARTS MANAGEMENT SPEAKER SERIES PRESENTS...

CUSTOMER EMPATHY: THE UNDERLYING VALUE OF MAPPING JOURNEYS

Samir BitarFounder, The Art of Consulting

Thursday, February 9

12:30 – 1:50pm Hamburg Hall Room A301 RSVP in Campus Group or via the QR Code Pizza and salad lunch will be served

Between all the persona development and touchpoint analysis involved in customer journey mapping, many managers overlook an important purpose of the exercise: developing empathy for customers. Join CMU alumna and former head of the visitor experience at the Smithsonian, Samir Bitar, for an inside look at the challenges of affecting change at the world's largest museum complex. Using his forthcoming case study, Samir will facilitate a think session that identifies strategies and tactics to overcome the conventions and turfism that prevent some organizations from fulfilling their goal of transforming into a truly customer-centric organization.



