

# CSC Specialty Asset Management

Many financial institutions need resources to manage the surge of loan workouts unleashed by the COVID-19 pandemic. Clark Street Capital's Specialty Asset Management ("SAM") provides a contract workout solution for lenders to prudently manage elevated problem assets. Our team of experienced professionals act as a seamless and integrated outsourced workout solution.

- Highly trained professionals with **comprehensive loan workout experience**
- **Broad knowledge** of multiple loan types, ranging from traditional CRE, hospitality, senior housing, churches, SBA, and C&I
- Our professionals **join your team under your platform and your supervision**

## Our Team:

### James McCartney, Managing Director CSC SAM



A subsidiary of Clark Street Capital, CSC Specialty Asset Management is led by James McCartney, who brings decades of management of complex portfolios.

Analytical and results-driven, Jim has a demonstrated track record of achievement in loan workouts, real estate debt, commercial and industrial (C&I) financing for both banks and finance companies.

Before joining Clark Street, Jim served in a variety of senior roles with Urban Partnership Bank in Chicago, a community development financial institution capitalized by a variety of Wall Street and regional institutions to acquire the assets of ShoreBank, subject to an FDIC loss share agreement on a highly distressed and complex \$1.4 billion portfolio.

### Jon Winick, CEO Clark Street Capital



Jon Winick is the CEO of Clark Street Capital. In 2008, at the height of the financial crisis, Jon saw the opportunity to establish a leading bank advisory and loan sale firm, sensing a void in the market of firms with real-world banking, loan and real estate experience.

Prior to founding Clark Street Capital, Jon Winick was National Marketing Director of Zions Bank. Working for the Zions National Real Estate division, a wholesale acquirer of commercial real estate mortgages primarily from financial institutions. Prior to Zions, Winick served as Vice President at GE Small Business Finance in which he created a syndication platform to sell whole real estate loans originated by a nationwide lending team to leading institutional buyers. Jon has also served as an expert witness in federal court.



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