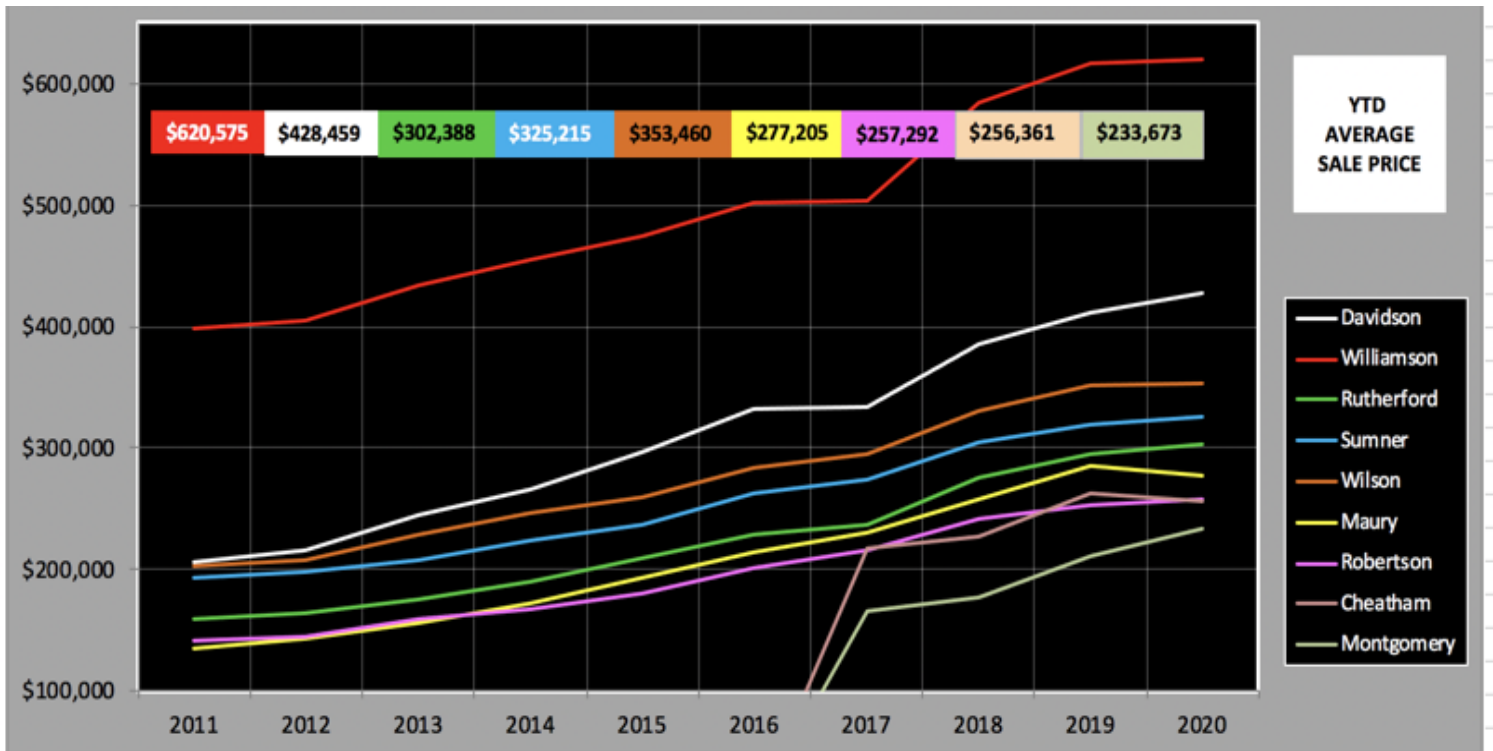


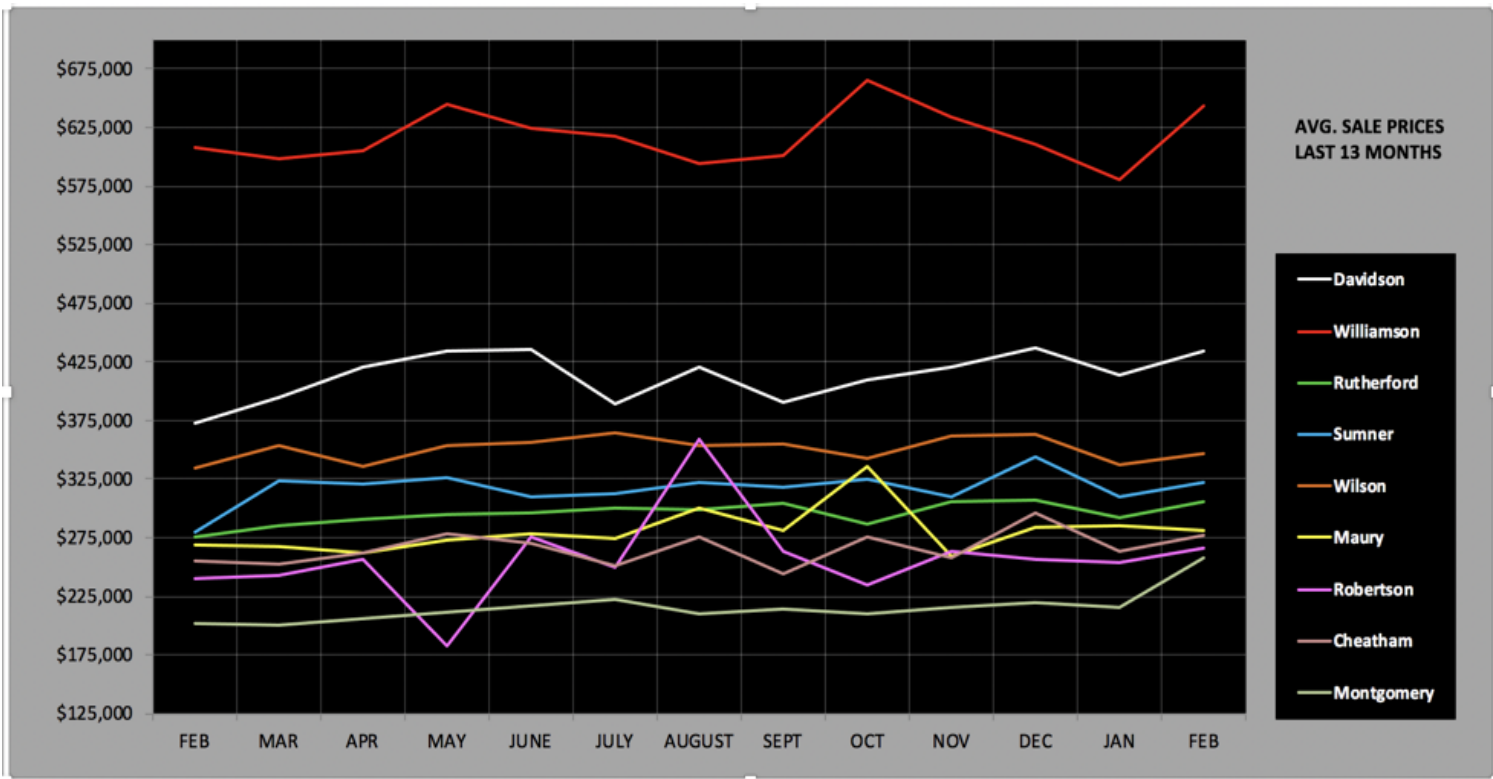
MARCH 2020 MARKET REPORTS SUMMARY

Residential Single Family Homes

Average Annual Sales Price



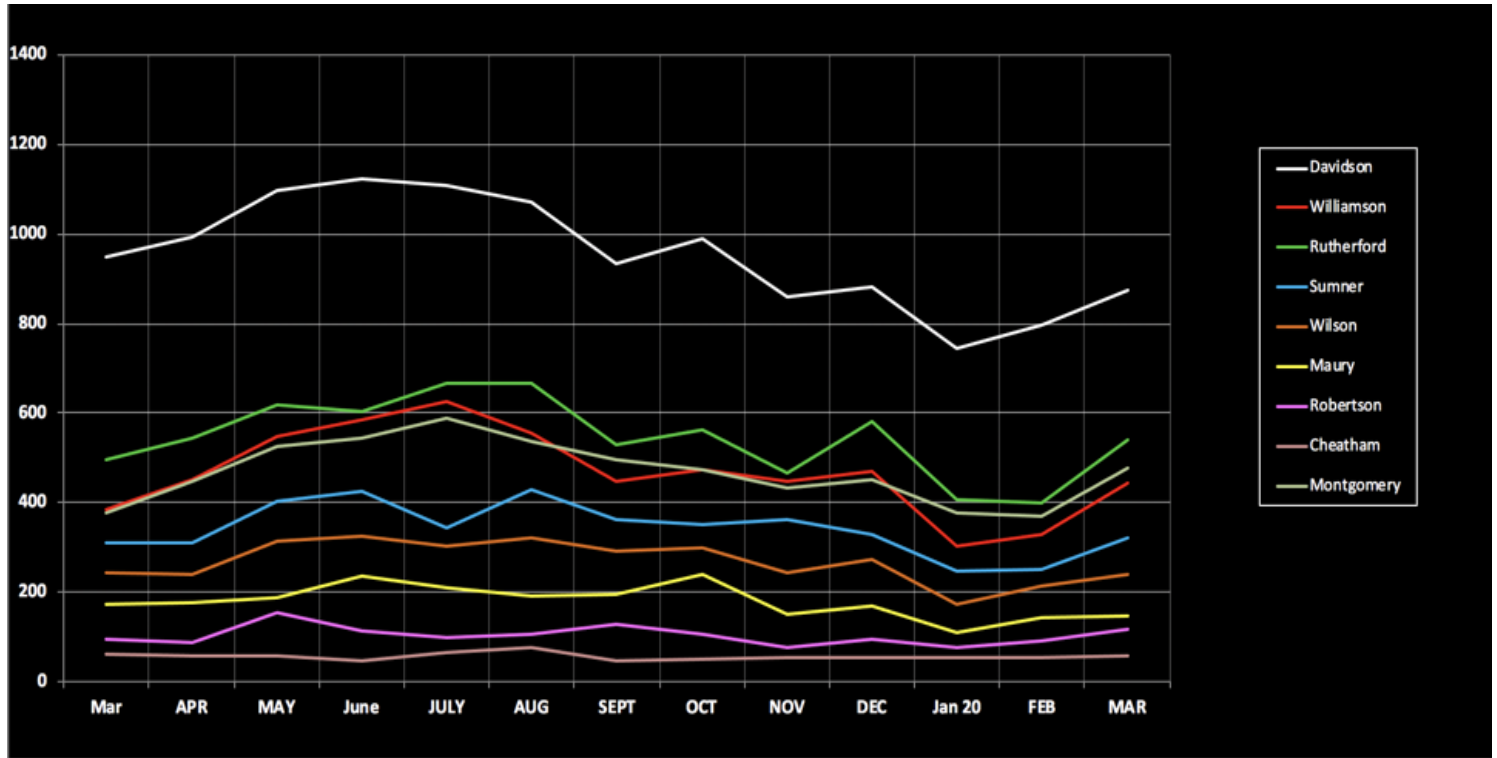
Monthly Average Sales Prices



MARCH 2020 MARKET REPORTS SUMMARY

Residential Single Family Homes

Unit Sales Last 13 Months



Summary of Activity

AREA	MAR 2020 ACTIVITY					Year To Date Activity 1/1/2020 -3/31/2020							ABS	New
County	No. Closed SFH	Var to LY	Avg Sales Price	Var to LY	DOM	No. Closed Sales	Var to LY	Avg Sales Price	Var to LY	Median Sales Price	Var to LY	DOM	Months of Supply	New Home Sales % to Total
Davidson	876	-7.8%	\$431,223	7.3%	27	2469	4.8%	\$427,459	12.2%	\$337,000	8.7%	29	1.4	20.6%
Williamson	445	15.3%	\$629,860	2.2%	35	1097	13.9%	\$620,575	3.8%	\$531,940	2.3%	35	2.2	31.3%
Rutherford	542	9.5%	\$308,244	8.0%	31	1378	14.5%	\$302,388	9.1%	\$285,924	7.9%	31	1.7	31.5%
Sumner	329	5.8%	\$342,791	5.8%	35	830	11.9%	\$325,215	3.6%	\$295,000	5.4%	35	1.8	25.0%
Wilson	239	-2.0%	\$372,717	5.3%	25	649	7.1%	\$353,460	3.0%	\$340,000	3.0%	29	2.4	32.8%
Maury	146	-16.6%	\$268,477	0.4%	39	409	-9.7%	\$277,205	-2.6%	\$260,500	0.6%	41	2.4	30.3%
Robertson	116	22.1%	\$252,015	3.0%	37	287	17.1%	\$257,292	5.3%	\$240,000	8.1%	35	1.9	13.6%
Cheatham	58	-7.9%	\$256,361	1.8%	45	173	31.1%	\$256,361	3.7%	\$250,900	7.9%	48	2.1	25.12%
Montgomery	479	26.7%	\$262,325	30.4%	37	1236	16.9%	\$233,673	17.3%	\$209,900	11.9%	37	1.5	25.8%