



Earn up to 368% Total Compensation!

NEW!

| | INSTANT SPIFF | MONTH 2 | MONTH 3 | MONTH 4 | MONTH 5 | MONTH 6 | TOTAL |
|----------------------------|---------------|---------|---------|---------|---------|---------|--------------|
| \$10_{plan} | \$1.50 | \$1.50 | \$1.50 | \$1.50 | \$1.50 | \$1.50 | \$9 |
| \$20_{plan} | \$10 | \$10 | \$10 | \$10 | \$10 | \$10 | \$60 |
| \$30_{plan} | \$15 | \$15 | \$15 | \$15 | \$15 | \$15 | \$90 |
| \$40_{plan} | \$20 | \$20 | \$20 | \$20 | \$20 | \$20 | \$120 |
| \$50_{plan} | \$25 | \$25 | \$25 | \$25 | \$25 | \$25 | \$150 |
| \$60_{plan} | \$30 | \$30 | \$30 | \$30 | \$30 | \$30 | \$180 |

| SPIFF | AIRTIME DISCOUNT* | EARN UP TO 9% TOTAL RESIDUAL** |
|----------------|-------------------|---|
| Up to 300% MRC | 10% | Up to 4% Residual + 5% AutoPay Residual |

Compensation Terms: This spiff is paid based upon the customer's MRC purchased for 6 months inclusive of the activation month. Spiff will not be paid on activations that port out within 30 days or that violate Gen Mobile's Terms and Conditions. For more info, visit genmobile.com/dealer-support.

*10% Airtime Discount is provided as long as your customer keeps refilling at your store.

**Authorized Retailers ("AR") can earn a 4% Residual in month 5 to 24 PLUS a 5% AutoPay Residual in month 2 to 24 (only if customer pays with AutoPay for a 1-month plan) for up to 9% Total Residuals (from months 5 to 24). In addition, you must have a minimum of 3 activations and 65% 2MR in the applicable month to earn the residuals for the applicable month. Not combinable with other offers or programs.

| | INSTANT SPIFF | MONTH 2 | MONTH 3 | MONTH 4 | MONTH 5 | MONTH 6 | TOTAL |
|---|---------------|---------|---------|---------|---------|---------|-------------|
| \$10_{plan} | 15% | 15% | 15% | 15% | 15% | 15% | 90% |
| \$20⁺_{plans} | 50% | 50% | 50% | 50% | 50% | 50% | 300% |
| AIRTIME | 10% | 10% | 10% | 10% | 10% | 10% | 60% |

Gen Mobile reserves the right to modify, amend, or cancel this offer at any time. This offer is subject to your TSP updating its systems and any agreement between you, as a TSP, Distributor, or Authorized Retailer ("AR"), and Gen Mobile, including Gen Mobile's Terms and Conditions found at genmobile.com/terms.

| PLAN FEATURES: | \$10 | \$20 | \$30 | \$40 | \$50 | \$60 |
|---|------|------|------|------|---|---|
| | 1GB | 5GB | 11GB | 17GB | UNLIMITED <small>Up to 45GB high speed</small> | UNLIMITED <small>Up to 45GB high speed</small> |
| UNLIMITED NATIONWIDE TALK | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| UNLIMITED 100+ DESTINATIONS TALK ¹ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| UNLIMITED NATIONWIDE TEXT | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| UNLIMITED GLOBAL TEXT ¹ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| WIFI CALLING | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| INTERNATIONAL TALK CREDIT | | \$10 | \$10 | \$10 | \$10 | \$10 |
| HOTSPOT (USES PLAN DATA) | ✓ | ✓ | ✓ | ✓ | ✓ <small>Up to 10GB</small> | ✓ <small>Up to 20GB</small> |

FEBRUARY 2025 COMPENSATION FAQ

Q If a customer activates prior to 2/1/25 and tops up in February, what Airtime Discount will the AR earn?

The AR will earn 10% airtime discount on all in-store top ups starting in February 2025.

Q When will the AR earn Gen Mobile's new 4% Residual?

Starting in February 2025, the AR will earn a 4% Residual for all activations before and after 2/1/25 as long as the customer is on their 5th to 24th month and the AR has a minimum of 3 activations and 65% 2MR in the applicable month.

Q Will the residual pay out schedule change?

Yes. Gen Mobile currently pays out residual weekly. Starting in February 2025, residuals will be paid out monthly. The February residual payout will be on or around March 15, 2025.

Q If an AR stacks 6 months of plans at once, will they earn 4% Residual for the 5th and 6th month?

Yes, so long as your retail location has met the 3 activations and 65% 2MR thresholds (based on the applicable month's results).

Q Is the 6th month MRC Spiff a promotional spiff?

No. Starting in February 2025, the 6th month MRC spiff will be included as a part of the Gen Mobile standard AR compensation structure.

Q Will the new compensation structure affect the current 5% Autopay Residual?

No, AutoPay Residual will remain at 5% for all 1-month plan purchases for months 2 to 24.

| Compensation Comparison | \$20 Plan | \$50 Plan |
|-------------------------|---------------------|----------------------|
| Old Comp (6 mo/308%) | \$61. ⁶⁰ | \$154. ⁰⁰ |
| New Comp (6 mo/368%) | \$73. ⁶⁰ | \$184. ⁰⁰ |

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