

CSC Specialty Asset Management

Many financial institutions need resources to manage the surge of loan workouts unleashed by the COVID-19 pandemic. Clark Street Capital's Specialty Asset Management ("SAM") provides a contract workout solution for lenders to prudently manage elevated problem assets. Our team of experienced professionals act as a seamless and integrated outsourced workout solution.

- Highly trained professionals with **comprehensive loan workout experience**
- **Broad knowledge** of multiple loan types, ranging from traditional CRE, hospitality, senior housing, churches, SBA, and C&I
- Our professionals **join your team under your platform and your supervision**

Our Team:

James McCartney, Managing Director CSC SAM



A subsidiary of Clark Street Capital, CSC Specialty Asset Management is led by James McCartney, who brings decades of management of complex portfolios.

Analytical and results-driven, Jim has a demonstrated track record of achievement in loan workouts, real estate debt, commercial and industrial (C&I) financing for both banks and finance companies.

Before joining Clark Street, Jim served in a variety of senior roles with Urban Partnership Bank in Chicago, a community development financial institution capitalized by a variety of Wall Street and regional institutions to acquire the assets of ShoreBank, subject to an FDIC loss share agreement on a highly distressed and complex \$1.4 billion portfolio.

Jon Winick, CEO Clark Street Capital



Jon Winick is the CEO of Clark Street Capital. In 2008, at the height of the financial crisis, Jon saw the opportunity to establish a leading bank advisory and loan sale firm, sensing a void in the market of firms with real-world banking, loan and real estate experience.

Prior to founding Clark Street Capital, Jon Winick was National Marketing Director of Zions Bank. Working for the Zions National Real Estate division, a wholesale acquirer of commercial real estate mortgages primarily from financial institutions. Prior to Zions, Winick served as Vice President at GE Small Business Finance in which he created a syndication platform to sell whole real estate loans originated by a nationwide lending team to leading institutional buyers. Jon has also served as an expert witness in federal court.



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