

# FACT

Repositioning an existing \$100,000 annuity with taxable gains could provide your clients with up to \$550,000 in Long-Term Care Benefits tax-free.



## DO YOU HAVE CLIENTS WITH ANY OF THESE ATTRIBUTES?

1

### REALISTIC OUTLOOK

Concerned about how they would pay for an unexpected healthcare event

2

### AVAILABLE RESOURCES

Has rainy day fund or a nonqualified annuity they don't need to use for income

3

### LIFE EXPERIENCE

Is between the ages of 65 and 80 (even with some health issues)

# CONSIDER THIS

**A LTC Annuity solution from AIMCOR EIG may provide you with a unique opportunity to help your clients.** Under the Pension Protection Act (PPA) of 2006 benefits for qualifying long-term care (LTC) can be paid tax-free.

For more information contact your local AIMCOR member agency or visit [www.aimcorgroup.com](http://www.aimcorgroup.com)

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