



**Heads of Public Finance Roundtable Agenda**  
**Thursday, June 21st**  
**1:30pm – 5:30pm**  
**Quarles & Brady LLP**  
**Chicago, IL**

**Discussion Topics**

- 1:30 – 1:35**      *Welcome and Introductions – Justin Underwood, BDA*
- 1:35 – 2:05**      **The Impact of Tax Reform to the Municipal Markets Markets**  
*Discussion Leader: Alex Wallace, U.S. Bank*
- 2:05 – 2:35**      **The Relationship Between Public Finance and the Sales Floor**  
*Discussion Leader: Steve Heaney, Stifel*
- 2:35 – 3:00**      **Challenges of an Aging Workforce**  
*Discussion Leader: Scott Beardsley, Crews & Assoc.*
- 3:00 – 3:15**      **Networking and Refreshment Break**
- 3:15 – 3:45**      **Competitive vs. Negotiated Sales (Michigan Legislation)**  
*Discussion Leader: Mitch Rapaport, Nixon Peabody*
- 3:45 – 4:15**      **Private Placement and Bank Loan Procedures**  
*Discussion Leader(s): Frank Fairman and Bill Henderson, Piper Jaffray & Co.*
- 4:15 – 4:45**      **Use of Underwriters Counsel & Municipal Advisor Rule Compliance**  
*Discussion Leader: David Medanich, Hilltop Securities*
- 4:45 – 5:30**      **Supervisory and Compliance Mechanisms: Relationships and Responsibilities in an age of Deregulation—Management Techniques for Small, Medium, and Large Firms**  
*Discussion Leader(s): Alex Gore, Jeff Peelen, and Robert Stracks, Quarles & Brady*

**\*\*\*Dinner to follow at 6pm**

- **RPM Steak – 66 W. Kinzie St., Chicago, IL 60654**

*Additional Issues, if Time Permits:*

- Issue Price Rules
- Infrastructure: P3's and Alternative Financing Mechanisms
- Cybersecurity and Public Finance
- Conformance with State and Local Lobbying and Ethics Laws

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