

Zurich Wealth Builder IULTM

- Simple, easy to understand
- Guaranteed bonus structure
- Two participating loan options



Case Study

Male 50 Standard Non-Tobacco. Ten Pay. Min-Non MEC Face Amount

Carrier	Product	CSV at Age 65	Maximum Distribution	Initial DB
Mutual of Omaha	Income Advantage sM	795,897	65,099	1,066,781
Zurich	Zurich Wealth Builder IUL™	779,628	63,733	1,025,525
Securian Financial	Eclipse Accumulator IUL w/ Income Protection Flex Agreement	777,313	69,912	656,363
Symetra	Symetra Accumulator IUL 3.0	773,850	63,768	685,945
Nationwide®	Indexed UL Accumulator II 2020	769,310	63,792	700,754
American General	Max Accumulator+ II IUL w/ Select Income Rider	767,022	61,603	996,199
Penn Mutual	Accumulation Builder Flex® IUL	765,566	63,144	1,037,664
American National	Signature Performance IUL	748,772	62,495	683,044
North American	Builder Plus IUL® 2	735,499	65,604	1,050,284
Pacific Life	Pacific Trident IUL	713,214	62,758	674,105
Allianz	Life Pro+ Advantage sM	706,460	54,324	980,534
Principal®	Indexed Universal Life Accumulation IIs™	694,697	53,547	995,472
Prudential®	PruLife® Index Advantage UL (2020)	667,894	40,020	619,195
John Hancock	Accumulation IUL 20	636,105	47,937	995,513
Lincoln Financial	WealthAccumulate® 2 IUL (2020)	619,012	46,803	912,036

Assumptions: Increasing DB switching to level when premiums end; Fixed Annual Premium of \$50,000 for Ten Years; 20 year distributions starting at A66; Participating loans with max 0.5% spread targeting \$10,000 CSV at A100; S&P 500 Annual point to point; Monthly distributions (where available)

Company	Product	Notes from third party vendor
Penn Mutual	Accumulation Builder Flex® IUL	High Cap S&P 500 Indexed Account
Zurich Symetra	Zurich Wealth Builder IUL™ Symetra Accumulator IUL 3.0	S&P 500 Index Account. S&P 500 Index Core
American General	Max Accumulator+ II IUL w/ Select Income Rider	SIR: 100% Spread over 30 Years; High Cap Account
North American	Builder Plus IUL® 2	Calculated with the Death Benefit Change Selection set to Retain Current DB.
Nationwide®	Indexed UL Accumulator II 2020	Par Loans solve uses Index Loans with a 0.5% spread.
Principal®	Indexed Universal Life Accumulation IIsM	Product forces withdrawals before loans are taken. S&P 500 Price Return
John Hancock Lincoln Financial	Accumulation IUL 20 WealthAccumulate® 2 IUL (2020)	Capped Indexed Account for Max% IR Traditional Indexed Account for Max%IR

Source: Company Illustrations via third party vendor using their standard inputs as of May 2021. Product names listed as shown by third party vendor.

1 The S&P 500® Index Interest Account is a single index-based account with performance tied to the S&P 500® Composite Stock Price Index (the "S&P 500® Index"). The S&P 500® Index is an American stock market index that reflects the market performance of 500 large-cap companies.

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Zurich American Life Insurance Company

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