



# AIM HIGHER

A PROUD MEMBER OF  
**aimcor**  
GROUP

## 2023 Producer Conference

WITH

**owR OPINION, L.L.C.**

JOIN US

*May 3-7  
2023*

### The 2023 AIM HIGHER Producer Conference

brings together some of the industry's most formidable producers, carrier distribution executives, and AIMCOR partners to celebrate hard work and great sales results, as well as deepen existing relationships and build new ones. This conference challenges producers to qualify to attend by rendering outstanding service to their insurance clients resulting in exceptional sales performance. It builds on the intimacy of loyal relationships while providing an educational backdrop to bring new sales insights and best practices that can help you grow your business, all within the context of a world-class site with world-class service.

*This is an event you don't want to miss!  
We hope to see you there.*

EXPERIENCE

## *Scottsdale, Arizona*

Get ready to experience pure vacation inspiration in Scottsdale! From the stirring beauty of the lush Sonoran Desert to the luxury of the Princess Fairmont Resort, chef-driven restaurants and exciting activities and attractions, Scottsdale is bursting at the seams with the makings of a memorable getaway.





# AIM HIGHER

OUR PRODUCER CONFERENCE  
CELEBRATES THE ACHIEVEMENTS  
OF OUR KEY PARTNERS – YOU!

*Join us for  
a fabulous  
stay*

at the iconic  
Fairmont Scottsdale

Princess. A warm western welcome awaits you as our guest to the beautiful Scottsdale area. Abloom with the colors of the Sonoran Desert, palm trees sway in front of majestic mountains dyed amethyst from the fiery Arizona sunset. Indulge yourself in locally inspired creations at award-winning restaurants and bars. Lavish yourself with exquisite pampering at the world-renowned Well & Being Spa. Splash through stunning pools and play your best rounds of golf. Celebrate the Kentucky Derby in style with us. Savor shareworthy moments you'll remember forever.



## YOUR 2023 AIM HIGHER TRIP TO SCOTTSDALE INCLUDES:

**FOR YOU AND  
YOUR GUEST**

- Roundtrip Airfare
- Meet and Greet Airport Transfers
- 5 Days/4 Nights Accommodations at the Fairmont Scottsdale Princess Resort
- Customized Welcome Bag
- \$250 Per Person Resort Credit
- \$20 Per Person Daily Spa Credit
- Themed Welcome Reception
- Daily Breakfast
- Kentucky Derby Viewing Party
- Themed Farewell Reception
- On-Site Hospitality Desk
- and Memories to Last a Lifetime!

### Qualification Criteria

**Total Conference Production Goal:  
\$150,000**

**Life: 100% factor of total target premium**

**Annuities: 4% factor of total premium**

**DI/LTC: 50% factor of total premium**

**Asset Based LTC products: 5% factor  
of total premium**

### Qualification Period

**March 1, 2022 – February 28, 2023**

Minimum of 3 paid cases.

Qualifying business must remain in force  
throughout the qualification period.

For complete conference details visit:

**[aimcor.dpsincentives.com/owR](http://aimcor.dpsincentives.com/owR)**

**Call us today to get started!**

**owR OPINION, L.L.C.**

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