

BTI Payments – the bridge between cash and digital payments

BTI Payments is a diversified payments technology business operating in India, Hong Kong, the Philippines and Cambodia. BTI Payment is a subsidiary of The Banktech Group, a leader in payment technology in Australia that has been adding value to businesses for more than 30 years.

Over the last 10 years we have developed a deep understanding of both cash and digital payments across Asia and India and how technology can deliver greater financial inclusion and access to many of the financial services we take for granted.

India

In India, over the last 7 years we have been at the forefront of financial inclusion with our continued focus on providing ATM services to rural communities. Today we are India's largest White Label ATM operator and the third largest rural ATM brand having deployed more than 8,200 ATMs across 14 states under our "india1ATM" brand. We service more than 25m customers and over 80m transactions every quarter. In the future, we will strengthen our leadership position by growing "India1" into a highly visible and trusted financial services platform for people in Semi-Urban and Rural India.

Philippines

In the Philippines, BTI is a provider of self-service payment kiosks and is a Bancnet-accredited independent ATM deployer.

BTI is a technology enabler and provider for banks, financial institutions, merchants and fintech companies to give more access points to their customers.

We are passionate about servicing the payment needs of our customers and focused on deploying payment kiosks and independent ATMs in convenience locations – where our customers live, work, and transact.

South East Asia

Building on our success in India and Philippines will see further expansion into neighbouring South East Asian countries, currently targeting the roll out of additional payment kiosks, ATM & digitally enabling solutions to provide greater financial inclusion to the unserved communities in the region.

We have recently established operations in Cambodia and see attractive growth opportunities across the region over the next 2 to 3 years.

Our Brands

India			Philippines	
				
<p>No.1 WLA Operator in India. Serving 25Mn customers per quarter</p>	<p>Providing – Money Transfers, Bill Payments & Cash Withdrawals via growing Agent Network</p>	<p>1st Cashback offer for ATM transactions. Customer base and services offered growing rapidly</p>	<p>Leading provider self-service payment kiosks in the Philippines. Accepting cash payments for all major billers and top-up of eMoney wallets, airtime load and transport services.</p>	<p>BancNet-accredited Independent ATM Deployer (IAD) in the Philippines.</p>

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