

BDA Public Finance Leadership Roundtable

October 24, 2019

Summary of Responses - Allocation of Responsibilities for Public Finance Leaders

Responsibilities	Average Allocation of Time ¹	High/Low
Administration:		
– Meeting with senior manager of the firm	41.4% of Time	70% / 10%
– Financial monitoring and review		
– Personnel matters		
Regulatory Compliance	10.8% of Time	20% / 5%
Banker/Analyst Education, Training and Professional Development	10% of Time	20% / 0%
Marketing, Distribution and Underwriting Transactions	10% of Time	25% / 5%
Client Relations	11.4% of Time	20% / 5%
Directly Managing Transactions as a Production Banker	9.3% of Time	30% / 0%
Other: Recruiting (only one response)	7.1% of Time	50% / 0%
Total	100%	

¹ Seven total responses.