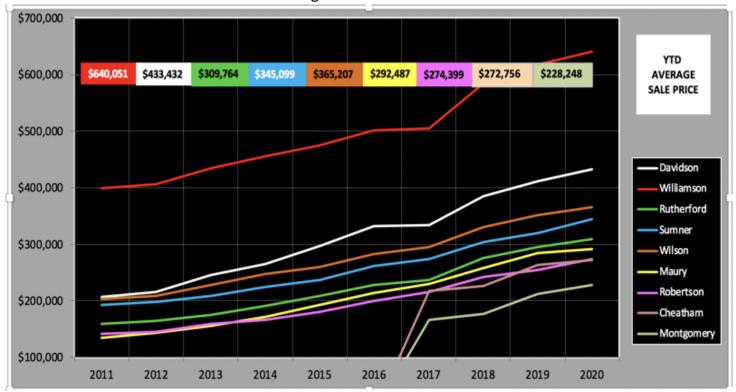
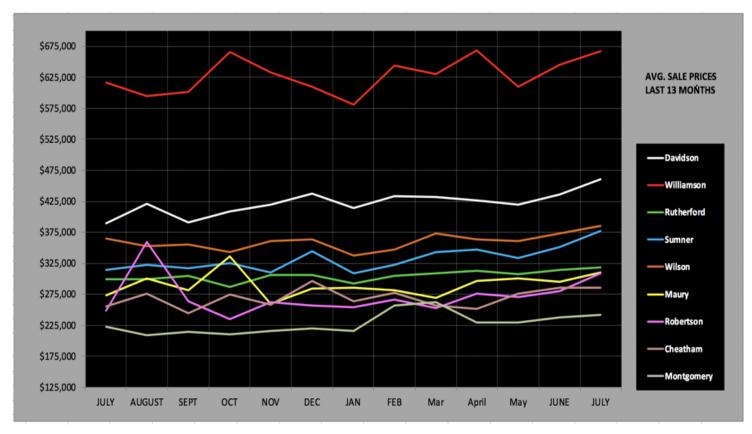
JULY 2020 MARKET REPORTS SUMMARY

Residential Single Family Homes

Average Annual Sales Price



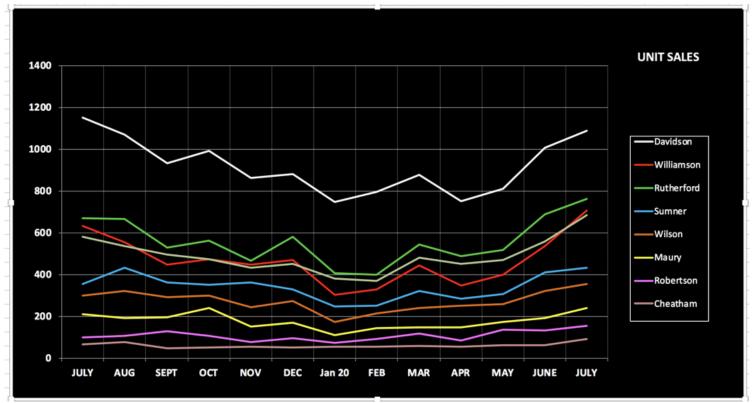
Monthly Average Sales Prices



JULY 2020 MARKET REPORTS SUMMARY

Residential Single Family Homes

Unit Sales Last 13 Months



Summary of Activity

| AREA | JULY 2020 ACTIVITY | | | | | Year To Date Activity 8/1/2019 -7/31/2020 | | | | | | | ABS | New |
|------------|----------------------|-----------------|-----------------------|-----------------|-----|---|-----------------|-----------------------|-----------------|--------------------------|-----------------|-----|------------------------|------------------------------------|
| County | No. Closed SFH | Var to LY | Avg Sales Price | Var to LY | DOM | No. Closed Sales | Var to LY | Avg Sales Price | Var to LY | Median Sales Price | Var to LY | DOM | Months of Supply | New Home Sales % to Total |
| Davidson | 1008 | -12.3% | \$459,952 | 18.2% | 21 | 6294 | -8.3% | \$433,432 | 6.2% | \$345,000 | 7.5% | 24 | 2.2 | 20.8% |
| Williamson | 708 | 11.7% | \$666,790 | 8.3% | 31 | 3146 | -0.8% | \$640,051 | 3.8% | \$549,900 | 2.8% | 31 | 1.7 | 33.2% |
| Rutherford | 761 | 13.9% | \$318,224 | 6.1% | 25 | 3942 | 8.6% | \$309,764 | 6.8% | \$294,900 | 6.5% | 27 | 1.2 | 34.5% |
| Sumner | 433 | 22.3% | \$377,437 | 20.2% | 26 | 2304 | 3.7% | \$345,099 | 9.6% | \$310,000 | 10.7% | 29 | 1.4 | 27.0% |
| Wilson | 353 | 17.7% | \$385,568 | 5.8% | 24 | 1850 | 5.4% | \$365,207 | 4.0% | \$346,500 | 3.7% | 27 | 1.9 | 35.8% |
| Maury | 241 | 13.7% | \$310,531 | 13.6% | 31 | 1200 | -5.1% | \$292,487 | 6.0% | \$276,900 | 6.1% | 37 | 2.0 | 30.8% |
| Robertson | 153 | 56.1% | \$308,301 | 24.2% | 29 | 815 | 16.6% | \$274,399 | 15.5% | \$259,950 | 14.0% | 29 | 1.2 | 20.4% |
| Cheatham | 90 | 36.4% | \$285,527 | 11.6% | 37 | 448 | 22.1% | \$272,756 | 6.4% | \$257,500 | 7.3% | 42 | 1.5 | 26.0% |
| Montgomery | 684 | 17.9% | \$241,442 | 8.5% | 23 | 3470 | 12.0% | \$228,248 | 8.8% | \$220,000 | 10.1% | 31 | 0.9 | 27.6% |